

American Craft Brewery, LLC

Vendor: STOKES

Stokes Equipment Company
1001 Horsham Road
PO Box 289
Horsham PA 19044-0289

Please Deliver To:

Samuel Adams Pennsylvania Brewery
7880 Penn Drive
Breinigsville PA 18031

Purchase Order

PO Number / Date:

45201892 / Mar 11, 2020

Delivery Date: 04/11/2020

Contact Person: Penn. Cap Assets

Phone Number: 617.368.5000

Email Invoice To:

ap.processing@bostonbeer.com

Please print PO number on all documentation related to this order.

Item	Material	Order Qty	Unit	Description	Price Per Unit	Net Value
00001		93,582.040	Each	4 Rytec Doors on Keg Cooler	1.00	93,582.04
	(qty 4) Fastrax LD high Speed Roll Up Door (Rite-Hote) and install - \$22,840.36/ea = \$90,582.04					
	Equipment rental - \$3,000.00					
	Reference Job: Keg Cooler Hi-Speed Door Replacement QTY 4					
	SAPB2006 Keg Cooler Door Upgrade					
Total Net Value USD						93,582.04
=====						

Signature: _____ **Date:** _____

By accepting this Purchase Order, Seller unconditionally accepts all the terms and conditions contained in the Terms and Conditions of Purchase Order (Buyer's Conditions), attached hereto, and further agree that the Buyer's Conditions are the sole terms and conditions that will govern this Purchase Order. Any terms and conditions contained in purchase documents submitted by Seller, whether or not inconsistent with Buyer's Conditions, shall be of no force and effect.



1001 Horsham Road, P.O. Box 289 • Horsham, PA 19044 • Phone 215-672-6100 • Fax 215-443-9348 • stokesequipment.com

Eugene Kline
Samuel Adams Pennsylvania Brewery
7880 Penn Drive
Breinigsville, PA 18031
610-395-1885

Wednesday, August 28, 2019

Reference Job:
Keg Cooler Hi-Speed Door Replacement QTY 4

<u>Product Description</u>	<u>Qty</u>	<u>Unit Price</u>	<u>Extended Price</u>
FastraxLD High Speed Roll Up Door by Rite-Hite	4	\$22,840.36	\$90,582.04

The pricing for quantity (4) is based on an order received for all (4) doors.

Door Opening Size: 10'0" wide x 10'0" high
Activation: (2) BEA IS40 Dual Sensor(s) + (2) Single Button Pushbutton
Curtain Material: Insulated Curtain
Virtual Vision w/ FalconXLs: Included
LED Countdown Timers: Included (one per side)
Track Design: Wrapback
Curtain Fans: (2) Fans included (**TBD if fans are already on site from previous order.)
Vision: Not included (Virtual Vision added for this reason)

Add Saturday Labor	4 doors	\$1,000.00	\$4,000.00
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If Stokes Equipment is required to complete all work on Saturday, please add \$1,000.00 per door. Stokes can remove the existing door/air curtain and install a new door in operating condition in (2) full days. If Saturday labor is required, Stokes can tarp the door from Saturday to Monday and complete the installation on Monday. If a straight Saturday to Sunday mobilization is required, add the Sunday labor line below.

Add Sunday Labor	4 doors	\$1,500.00	\$6,000.00
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If Stokes Equipment is required to complete all work on a single weekend including Sunday, please add \$1,500.00 per door for the additional Sunday labor. Stokes can remove the existing door/air curtain and install a new door in operating condition in (2) full days. This means the added cost for a If a straight Saturday to Sunday mobilization would be an additional \$1,000.00 for Saturday labor and \$1,500.00 for Sunday labor, per door.

Equipment Rental	\$3,000.00
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For every mobilization required, Stokes Equipment needs a scissors lift and a fork lift. This rental fee for both pieces of equipment is totaled above for a full month rental period.

Freight and Handling	Included
Turn Key Installation* & Contractors USE Tax	Included

Total As required

Turn key installation is based on the scope outlined below.

Fastrax LD High Speed Roll Up Door

Scope Review*



Stokes Equipment Company (SECO) will remove the existing air curtains on both sides of the existing Rytec doors, metal shrouds/hoods, activation devices, conduit, photo eyes and componentry. The bollards and guardrail will remain in place. Currently, SECO is excluding removal or re-piping of the white PVC process pipes that are built around the Rytec door front hood. Stokes, if requested, can contract an approved Samuel Adams vendor who handles their processing equipment to provide a pre-approved new route for the PVC pipe based on the future layout of the Fastrax LD doors. **Advise who SECO should reach out to if this is requested to be added to the contract.** SECO will dispose of all material and debris in dumpsters provided by Samuel Adams. SECO will complete control wiring from a supplied disconnect located at the existing position. All wiring to be completed in factory seal tight and/or flex cable. Rigid conduit is not included.

If Saturday labor or Sunday labor is required, see the details noted above for additional mobilization costs. Once a scope is approved by Samuel Adams a finalized proposal can be provided. Equipment rental is based on a single continuous 1-month rental period.

Quote Prepared For:
 Eugene Kline
 Samuel Adams Pennsylvania Brewery
 7880 Penn Drive
 Breinigsville, PA 18031
 610-395-1885
 eugene.kline@bostonbeer.com

Please Direct Purchase Order To:
 Tom D Swaintek Jr.
 Stokes Equipment Company
 1001 Horsham Road
 Horsham, PA 19044
 215-672-6100
 215-672-6100 x133 (direct phone)
 215-872-5887 (cellular phone)
 215-443-9348 (fax)
 tdsaintek@stokesequipment.com

Keg Cooler Hi-Speed Door Replacement QTY 4



**Mechanical & Electrical Order Review
 Buyer's and Seller's Responsibilities**

Responsibility	Buyer	Stokes	N/A
MOBILIZATION'S - this proposal/contract is based on no more than (1) continuous mobilization's. If additional mobilization's beyond the (1) proposed are required, it will be at additional expense of the GC/Purchaser. A change order will be required.			
Field verification of job site conditions. If Stokes' responsibility, the manufacturing process will not begin until site conditions are verified.		X	
Other prep work or remaining obstructions (please specify). White PVC piping to be removed prior to Stokes Equipment mobilizing - advise if Stokes Equipment is to carry the cost from a Samuel Adams supplied vendor to complete the re-routing of process piping.	X		
Removal of existing equipment/obstructions prior to installation (please specify).		X	
Unloading and storage of equipment at the job site.		X	
Fork-lift Equipment required.		X	
Scissor/Boom Lift required.		X	
Fire watch.			X
Mechanical installation per shop drawings and/or manufacturer instruction.		X	
IS Job site safety training required? (yes or no) If yes, how long?			X
Placement of debris and packaging materials in job-site dumpster (dumpster provided by Customer).		X	
Disposal of removed equipment.	X		
Electrical Permit -IF required by owner.			X
Line wiring: a properly fused disconnect with voltage required must be installed within 5 feet of equipment location prior to mechanical installation.	X		
Control wiring: Control wiring from fused disconnect to control panel, wiring from control panel to motor, wiring of all limit switches, interconnects and/or photo eyes.		X	
Activation wiring: Mounting and wiring of activation devices. Please specify:		X	
Specify voltage and phase.			X
EMT conduit is used, if rigid conduit is required indicate here., Factory seal tight/flex cable only. Rigid is not included.		X	
What type of access will be provided to work area? Example: one position at a time, two or three positions at a time, unlimited access. UNLIMITED/UNOBSTRUCTED		X	
Door openings/jambs to be prepared by GC/Purchaser to Stokes specifications. All spring and operator pads are furnished and installed by GC/Purchaser. IF ANY pad work required by Stokes it will be at additional charge to GC/Purchaser.	X		
STORAGE: In instances where the end user/GC or the job site can not accept the shipped material or equipment at their respective site location on the predetermined committed delivery date, Stokes Equipment Company can re-direct, receive, store and re-ship that particular shipment at a cost. Charge(s) to re-direct, receive, unload, subsequent storage, reload and re- ship the product will be determined by size, and storage time. If delivery cannot be taken as scheduled storage fees will be quoted and a change order or purchase order will be required up front to proceed with this effort.	X		
Other Considerations/Notes:			

PLEASE NOTE: This proposal includes our standard insurance coverage.

Additional insurance requirements, such as OCIP policies, permits, bonds, etc. are available at additional cost.

1. All prices for installation are for mechanical install only. Electrical install for power and controls by others.
2. Prices are based on installation of equipment during normal business hours/normal business week(M-F).
3. All installation is based on using Non-Union labor.
4. Off loading of Equipment at the time of delivery is the responsibility of others.
5. **All bills of lading for received freight should be signed "subject to concealed damage".**

Stokes Equipment now accepts all major credit cards.

A 2.0% processing fee will be added to the invoice total to all Credit Card Payments.

Unless otherwise specified in writing:

1. Terms of sale; all materials are F.O.B. manufacturer's point of shipment, freight prepaid and allowed.
2. **PURCHASER IS RESPONSIBLE FOR UNLOADING, INSPECTING AND REPORTING TRANSIT DAMAGE.**
3. Dock levelers and scissors lifts are delivered to the site and placed in prepared pits by our dedicated carrier.
Should there be any reason where the dock leveler or scissors lift cannot be placed directly into the prepared pit, there will be an additional charge for the time and equipment necessary to do so.
4. **ALL TERMS AND CONDITIONS ATTACHED, INCLUDING LIMITATIONS ON LIABILITY AND DISCLAIMERS OF WARRANTY APPLY.**
5. Prices shown are firm for 30 days from date of proposal.

Both parties have read, understand and agree to the prices, terms and conditions herein and attached. Acceptance is limited to said terms and conditions and seller objects to any additional or different terms or conditions which may be contained in any communication to sell from buyer.

Accepted by: _____

Title _____

P.O. # _____

Date: _____

Stokes Equipment Standard Terms & Conditions

1. PRICES quoted are F.O.B. manufacturer's point of shipment, are firm for 30 days from the date of the quotation and are subject to the addition of state and local tax. All bonds or permits shall be purchaser's responsibility. This quotation is void if not accepted by purchaser within 60 days from its date.

In the event that a purchaser orders a lesser quantity than shown on this quotation, seller may increase price to take this into account. If purchaser does not take delivery within 150 days, seller shall have the right to increase prices on account of cost increases. In either event, seller must give purchaser reasonable notice of proposed price increases and purchaser shall have the right to cancel this agreement without penalty within 15 days after receipt of such notice.

2. DELIVERY dates specified, if any, are estimates and seller shall in no event be held liable for delays occasioned by labor disputes, material shortages, fires, floods, delays in transportation, or any event or circumstances beyond its exclusive control.

3. PAYMENTS: Net invoices will be paid within 30 days (Upon Credit Approval) after the date of invoice or 30 days_ (Upon Credit Approval) after date of delivery of goods conforming to this order, whichever occurs last.

4. UNLOADING is the responsibility of the purchaser.

5. WARRANTIES in all cases in which a manufacturer extends to seller a warranty for finished goods covered by this document, that warranty and all associated limitations of liability shall control purchasers rights. Seller disclaims any other express warranties, including but not limited to, any implied warranty of merchantability or fitness for a particular purpose.

The standard warranty of Rite Hite Corporation is as follows: Rite Hite warrants that its products will be free from defects in design, materials and workmanship for a period of one to five years from the date of shipment depending on the product. All claims for breach of this warranty must be made within 30 days after the defect is or can, with reasonable care, be detected and in no event no more than 30 days after the warranty has expired. In order to be entitled the benefits of this warranty, the products must have been properly installed, maintained, operated within their rated capacities, and not otherwise abused. Periodic lubrication and adjustment is the sole responsibility of the owner. This warranty is Rite Hite's exclusive express warranty. RITE HITE EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS. Nonstandard Rite Hite warranties, if any, must be specified by Rite Hite in writing.

In the event of any defects covered by this warranty, Rite Hite will remedy such defects by repairing or replacing any defective equipment or parts, bearing all of the costs for parts, labor and transportation. This shall be the exclusive remedy for all claims whether based on contract negligence or strict liability.

6. LIMITATION OF LIABILITY: NEITHER RITE HITE, OR ANY OTHER MANUFACTURER WHOSE PRODUCTS ARE THE SUBJECT OF THIS TRANSACTION, NOR STOKES EQUIPMENT COMPANY SHALL IN ANY EVENT BE LIABLE FOR ANY LOSS OF THE USE OF ANY EQUIPMENT OR INCIDENTAL OR CONSEQUENTIAL DAMAGE OF ANY KIND WHETHER FOR BREACH OF WARRANTY, NEGLIGENCE OR STRICT LIABILITY.

7. SPECIFICATION: The application of a manufacturer's specifications to a particular job is the responsibility of the purchaser.

8. CANCELLATION CHARGES: If purchaser cancels this agreement before accepting the merchandise for any reason other than a timely objection to a price increase, the following cancellation charges expressed in a percent of the purchase price will be paid by the purchaser and constitute liquidated damages.

A) Standard equipment cancelled

- before shipment - 20%

- after shipment but before installation - 50% plus cost of shipment and return

B) Special equipment cancelled

- before manufacturing - 20%

- during manufacturing - 70%

- after shipment - 100% plus cost of shipment and return

Standard equipment means any equipment described on current price list as available without modifications, options, or changes whether at additional cost or not excepting rail car ramps which are considered special equipment being manufactured to the purchaser's center line dimensions. All other equipment is special equipment.



FasTrax[®] FR LD Cold Storage Doors

Combining the unique Thermal-Flex Sealing System with the InsulMax R-4 curtain provides an innovative, energy-efficient high performance cold storage door. The choice is easy.

Simple design and easy choice for almost any opening

Available with a standard lift, high lift, full vertical, wrapback and custom configurations, FasTrax FR LD fits almost any opening with fewer costly building modifications.

Reinventing the wheel

The heart of every FasTrax door, the drive system powers the door up and down without the need for counterweights, springs or pulleys.

Maximum uptime, minimum maintenance

Fewer moving parts means reliable, trouble-free performance and low lifetime ownership cost.

One of the industry's highest operating speeds

Operating speeds up to 100" per second (2.5 m/sec) allows fast cycle times that increase productivity and maximize energy savings.

Communication

Rite-Hite Doors has a series of light communication products to help reduce common collision accidents between forklifts and pedestrians. LED Countdown, LED Pre-Announce and LED Virtual Vision available.

TRUE Auto Re-feed[™]

After an accidental impact, the FasTrax FR LD door re-feeds itself on the fly without human intervention, keeping your freezer door closed and downtime to a minimum.

Inherently safer by design

Thanks to Soft Breakaway[™] Technology, two thru-beam photo eyes and optional VirtualVision, motion sensors and nonpowered opening.

Superior full-perimeter seal

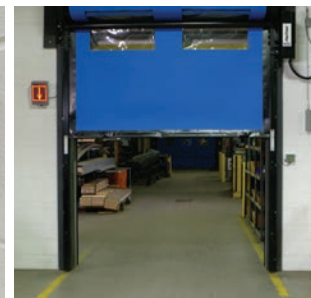
Reduces the need for heat lamps and air curtains which can be costly to operate.



InsulMax curtain



Graphic User Interface



LED Countdown

Specifications

Speed

Up to 100"/sec (2.5 m/sec) with standard variable frequency drive. Top speed is dependent on door size.

Size

Minimum – 3'0" w x 3'0" h (914 mm x 914 mm)

Maximum – 10'0" w x 18'0" h
(3048 mm x 5486 mm)

Curtain material

InsulMax – 1" (25 mm) of polyester insulation placed between two layers of 30 oz. urethane.

Side frames

Powder-coated aluminum extrusion,
4½" wide x 4¾" projection (114 mm x 120 mm)

Drive system

2 HP (1.5 kW) motor, variable frequency drive, cushioned motor mounts, drive gear, drive spheres and a composite-edge material which is attached to the curtain.

Electrical requirements

Single-phase: 240V

Three-phase: 208V, 240V, 400V, 460V, 575V

Graphic User Interface (GUI)

Industry's only 7" (178 mm) LCD touch screen interface that provides increased safety by allowing an individual to simply access the control box settings without wearing the necessary PPE often required for accessing a live electrical panel.

Control box

- » i-COMM™ 3 Digital Controller, variable frequency drive.
- » Pre-wired and factory tested.
- » Standard fiberglass NEMA 4X.

Curtain retention

Wear-resistant Lexan wind guides keep tension on the curtain the entire length of the side frame. Standard pressure resistance of 0.3 in-H₂O (75 Pa). Includes TRUE Auto Re-feed™ system in case of accidental impacts to curtain.

Safety features

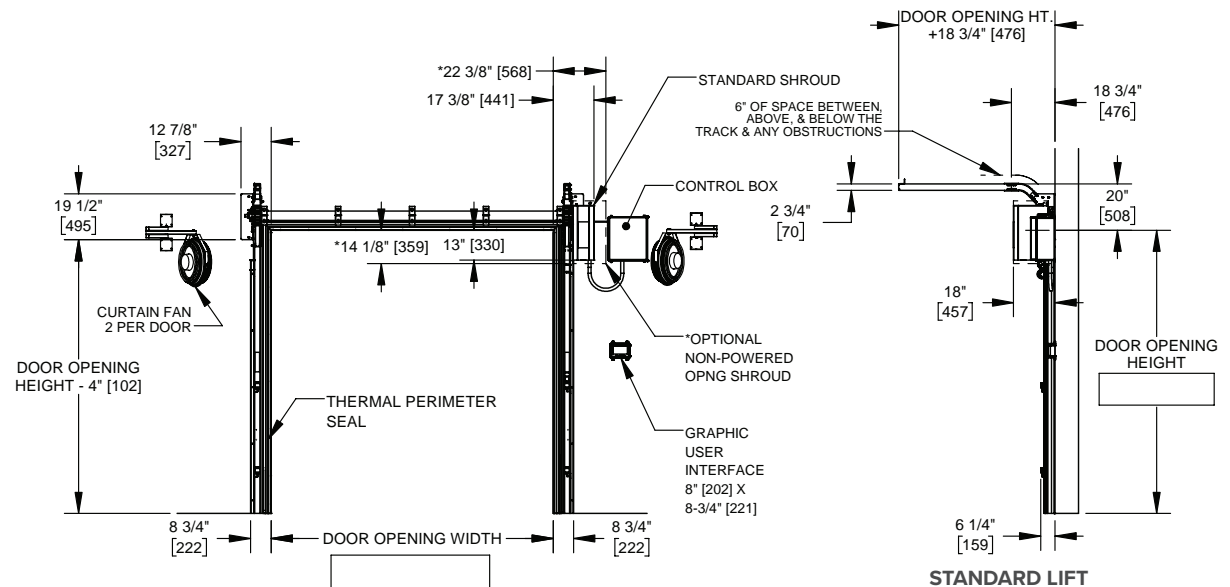
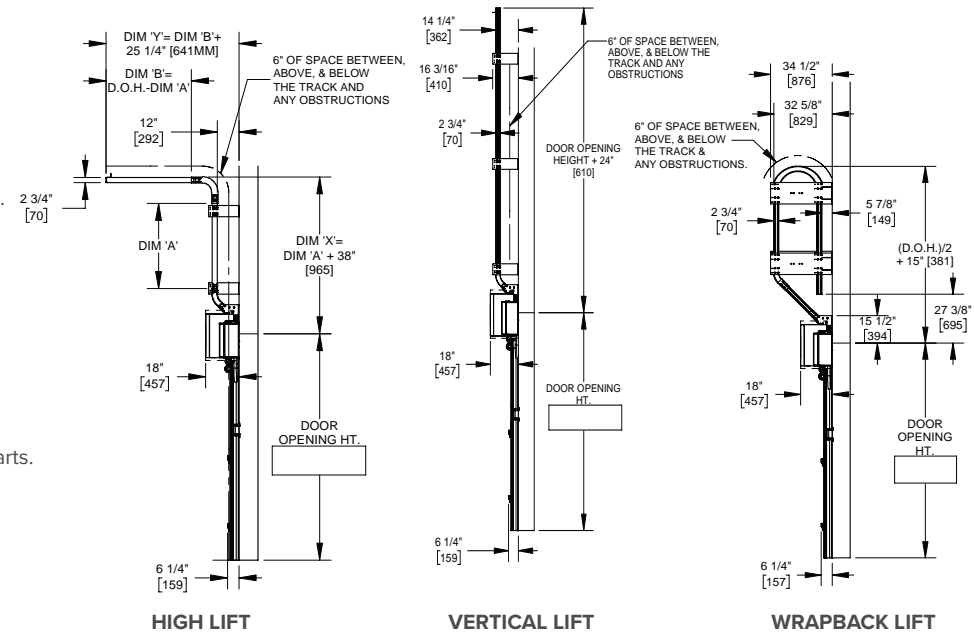
Soft Breakaway™ Technology, two thru-beam photo eyes mounted at 18" (457 mm) and 54" (1371 mm) off the floor.

Warranty

Five (5) Year for motor, brake and gearbox.

Two (2) Year on all mechanical and electrical parts.

One (1) Year labor.



D20FRLDSS0519H1

8900 North Arbon Drive
Milwaukee, WI 53223, USA

P 414-355-2600 (800-456-0600)

F 414-355-9248

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www.ritehite.com